



## Partnering for Success

### Our Differentiators

- *Flexibility in Service Delivery and Contracts*
- *Customized Solutions*
- *Technical Expertise and High Performance*
- *State-of-the-Art Data Centers; SOC 1 Type 2 Compliant (also known as SSAE 16); PCI-DSS Compliant, TRUSTe Privacy Certified, Cloud Privacy Certification; HIPAA HITECH Privacy & Security Certified*
- *Reliable Security*
- *Seamless Transitions*
- *Risk Mitigation*
- *Partnering Capabilities*
- *Quality Service Management*
- *Continual Process Improvement*

**Blue Hill Data Services and XyberNET announced their merger in 2016 and now work together as sister-companies of Computer Technologies USA.**

The merger further strengthens both companies' strong presence in providing support services to the insurance industry. To XyberNET and Blue Hill clients, this merger brings additional depth, skillsets, and resources to best support their IT needs. Many similarities exist between Blue Hill and XyberNET, the most important being their mission of dedication to the achievement of excellence in client satisfaction, realized through the delivery of superior services and applications systems.

### Our key attributes include:

#### Flexibility

We provide flexibility for meeting, increasing or decreasing resource requirements:

- Flexible capacity that fluctuates as needs change
- Pricing that decreases the incremental cost as the client grows
- The ability to expand or decrease resources or services as needed

#### Technical Expertise

We provide full 24x7 operations staff, skilled in all facets of IT services to meet the current and future needs of our clients.

#### IT Management Approach

Our Account Management model ensures the success of the engagement over the entire term of the contract. Objectives are clearly defined, monitored and reported on to ensure continual process improvement.

#### Smooth Transition

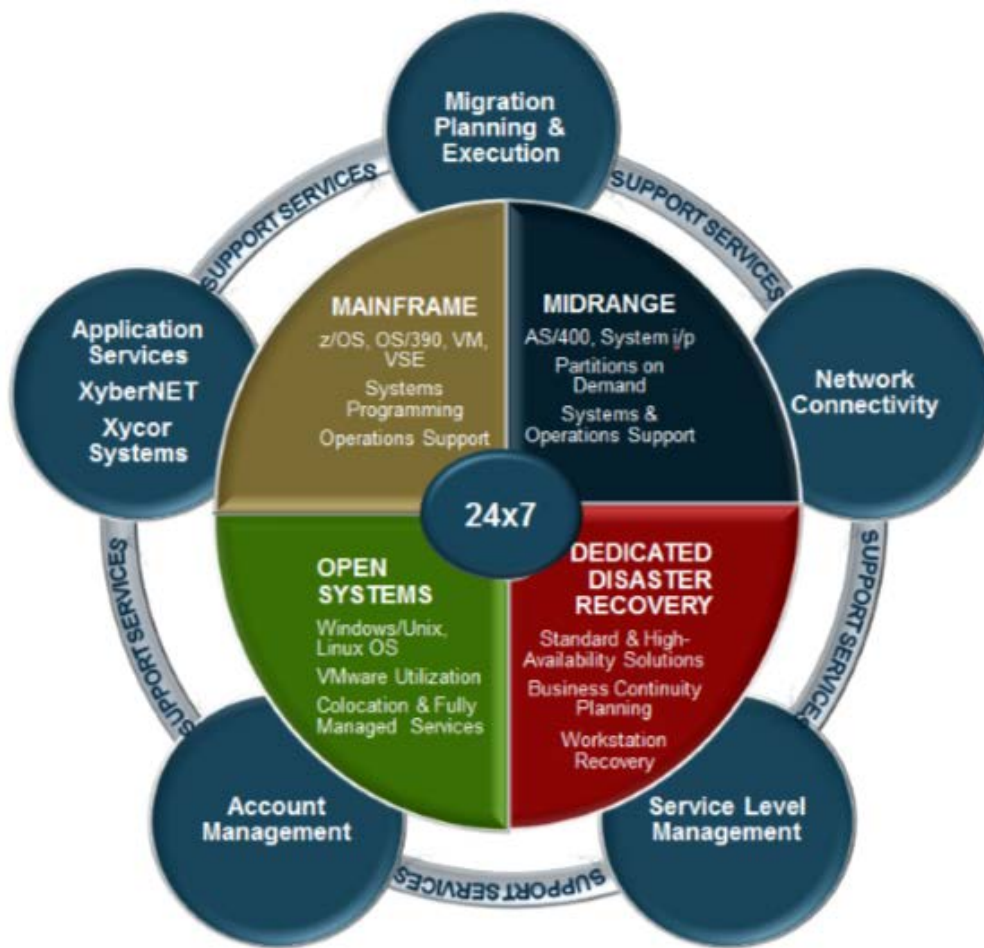
Our experienced project management team utilizes a phased transition approach to meet our clients' business goals and cost objectives, mitigate risk, and ensure a seamless transition/migration.

#### A Lasting Alliance

Our client management framework ensures the ongoing support of client operations and technical requirements to improve service quality and increase service level performance as required. We welcome being part of the client's overall ongoing strategic planning process to ensure, not only the optimal performance of the day-to-day operations, but also the utmost client satisfaction that is vital to the long-term success of the partnership.

We take pride in our ability to understand each individual client's requirements and tailor our services as needed to meet their requirements. We are confident that our cost-efficiencies and flexibility will provide you the most quality-driven solution in the marketplace.

[Click here](#) to reach the XyberNET website.



**Blue Hill Data Services: Cost-Effective, Secure, On-Shore IT Solutions**

Blue Hill Data Services helps client’s reduce their operating costs and minimize risk by providing **fully managed data center hosting solutions**, and a full array of complementary IT support services. Our highly skilled and experienced staff, **world-class on-shore facilities**, and reliable 24x7 services have supported client’s worldwide and from all industries since 1994. We specialize in **Mainframe, Open Systems, and AS/400 iSeries managed hosting services; Applications Services; Colocation Services; Dedicated Disaster Recovery and Business Continuity Solutions.**

**XyberNET** provides **comprehensive insurance processing systems and services** for the **credit life & disability, debt protection, GAP, and lender** product markets.

Blue Hill’s state-of-the-art ‘Class A’ data centers offer environmental redundancies and secure network infrastructure, as well as high-level data security provisions. In support of customer Sarbanes-Oxley, HIPAA, and Payment Card Industry (PCI) requirements, Blue Hill compliances include SOC 1 Type 2 (also known as SSAE16, formerly SAS 70) compliance, PCI-DSS compliant and EU Safe Harbor Security Certification — evidence that our operational processes and controls meet superior standards of security, reliability and availability.