

FOR IMMEDIATE RELEASE:

August 23, 2017

LAUSD Notice of Acceptance of Bid and Award Contract for z/OS Mainframe Hosting Services to Blue Hill Data Services

Blue Hill Data Services has received the award of the Los Angeles Unified School District's z/OS Mainframe Hosting Services. This contract was awarded in accordance with authority granted to the Los Angeles Board of Education under California Law.

LAUSD requires a complete mainframe hosting solution, including complete transfer of IBM mainframe workload, which includes mainframe processors, storage, virtual tape, data center infrastructure, DB2 support, operations management, technical support services, and a disaster recovery capability. Blue Hill will be providing all equipment, labor and materials, and technical services to perform the maintenance required.

This is the ninth government entity in which Blue Hill Data Services has been awarded mainframe services.

Second largest in the nation, the Los Angeles Unified School District (LAUSD) enrolls more than 640,000 students in Kindergarten through 12th grade, at over 900 schools, and 187 public charter schools. The boundaries spread over 720 square miles and include the mega-city of Los Angeles as well as all or parts of 31 smaller municipalities plus several unincorporated sections of Southern California.

All youth achieving, the mission of LAUSD, is reflected in continued double-digit growth on the state Academic Performance Index (API); the upward trend in the graduation rate, progress in the pass rate on the California High School Exit Exam (CAHSEE) and other academic indicators.

LA schools boast more winners of the United States Academic Decathlon championship s-12- more than any other District in the USA. Add to those impressive victories, outstanding individual student and team achievements in: science, mathematics, social studies, language arts, foreign and dual languages, business and entrepreneurial skills, the visual and performing arts, and athletics.

Nationally recognized by the Physicians Committee for Responsible Medicine for serving healthy, low fat and vegetarian school lunches, LAUSD's standards also call for: whole grains, low sodium, locally grown fruits and vegetables and no trans-fat; flavored milk or carbonated beverages.

Founded in 1853, the District, today, counts more than 115 new schools and campuses, thanks to the nation's largest public works project, funded by bond measures, a testament to broad voter support.

Blue Hill Data Services: Cost-Effective, Secure, On-Shore Data Center Hosting Solutions

Blue Hill Data Services helps customers reduce their operating costs and minimize risk by providing **fully managed data center hosting solutions**, and a full array of complementary IT support services. Our highly skilled and experienced staff, **world-class on-shore facilities**, and reliable 24/365 services have supported customers worldwide and from all industries since 1994. We specialize in **Mainframe, Open Systems**, and

AS/400 iSeries managed hosting services; Applications Services; Colocation Services; Dedicated Disaster Recovery and Business Continuity Solutions. Our deep technical skills and long standing experience enable us to support our customers' **legacy environments** as well as implement **new technology solutions**. Our differentiation is providing **customized solutions, flexibility with contracts and SLAs, and personalized attention and services.**

We are proud our **customer retention is 100%.**

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