

News Release:
December 11, 2019

**Blue Hill Data Services Celebrates Another Banner Year
8th Annual Holiday Celebration**

The Blue Hill Data Services/CAPS/XyberNET team, together with their spouses and guests, celebrated their 8th annual Holiday Party, held on December 11, 2019. Joining this gala event were customers and key partners who have helped contribute to another banner year of steady growth and success.

A great time was had by all with cocktails, dinner, and dancing to spread some holiday cheer.



The celebration took place at the Liberty House in Jersey City, NJ, overlooking the NY skyline, with an incomparable view of the Freedom Tower and Statue of Liberty. The night was clear, and the view was spectacular, along with delicious food, and great ambience.

John Lalli, Chief Operating Officer, recognized new employees, employees who were able to attend, and other employees who could not attend but were still there in spirit, plus some customers and strategic partners.

Here are some excerpts from John's welcoming words:

"We want to thank everyone who is here tonight, all who have been integral to our continued success, and especially our team members who could not be here tonight, because they are working at our data centers, holding down the fort and supporting our customers' mission critical applications, 24x7x365 days of the year."

"Of the many remote staff we have all over the US, most were able to join us tonight, along with their guests. We're especially pleased that many of our customers were able to join us, and many of our partners as well."

"In 2019 we continued to make significant investments in our company's future with new tools used by our staff, new solutions for our customers; and even more strategic partnerships as our brand continues to expand and grow.

"Also, in 2019, we added new staff members, successfully replaced old contracts with sustainable new business, and added many new customers in several industry verticals, including manufacturing and distribution, insurance, retail and government. We were also successful in expanding scope with several of our existing customers by providing additional new services to best meet their expanding business requirements.

"We are very excited about 2020 – as we come out of the gate running, it is a very exciting for us in supporting our customers, with the help of our partners and entire team who are instrumental in making us who we are. Let's raise a glass and make a toast to our hard work and our success. Thank you!"

John Lalli, Chief Operating Officer, Blue Hill Data Services, CAPS, XyberNET

Blue Hill Data Services-CAPS-XyberNET: Cost-Effective, Secure, On-Shore Data Center Hosting Solutions

Blue Hill Data Services helps customers reduce their operating costs and minimize risk by providing **fully managed data center hosting solutions**, and a full array of complementary IT support services. Our highly skilled and experienced staff, **world-class On-Shore facilities**, and reliable 24/365 services have supported customers worldwide and from all industries since 1994. We specialize in **Mainframe, Open Systems, and AS/400 iSeries managed hosting services; Applications Services; Colocation Services; Dedicated Disaster Recovery and Business Continuity Solutions**. Our deep technical skills and long-standing experience enable us to support our customers' **legacy environments** as well as implement **new technology solutions**. Our differentiation is providing **customized solutions, flexibility with contracts and SLAs, and personalized attention and services**.

We are proud our **customer retention is 100%**.

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