



Applications Services

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- *Legacy Production Support, Maintenance, Enhancements and Modernization*
- *Inventory and Portfolio Assessment*
- *Business and Technical Analysis*
- *Applications Development*
- *Quality Assurance and System Testing*
- *Systems Integration and Implementation*
- *Project Management*
- *Documentation*

Specialized Areas

- *Database Administration*
- *Database Conversions*
- *Application Rationalization*
- *Re-engineering*
- *Software Conversion*
- *Document Composition*

At Blue Hill, we understand how important the development and maintenance of application software is to the success of your company. Our Applications Services group consists of knowledgeable application programmers and analysts that are experts in a wide variety of application software. We focus on providing cost-effective services and solutions for application software across all platforms, from maintenance and support, to modernization. Our specialization is in maintenance, production support, and providing enhancements for Mainframe or AS/400 legacy applications.

Our Applications Services team can help significantly reduce costs, improve the performance and stability of your applications, accelerate deployments and free up your existing staff to focus on strategic initiatives. We conduct an in-depth assessment and detailed evaluation, customize our offerings to meet your particular requirements and develop the most effective and economical solution for your company.

We have the experience and expertise to fulfill your IT requirements with models that can:

- Lower annual IT capital expenditures and operating costs
- Reduce constraints associated with limited IT skill sets
- Give your organization the ability to concentrate on core capabilities
- Maintain growth goals and improve entrepreneurial speed to market and agility
- Remove IT and business bottlenecks
- Simplify processes and workload environment
- Reduce or eliminate vendor software dependency

We will work closely with you to determine the best support model to deliver optimum service. Service model options include:

- **Project-based, Fixed-Bid:** The scope of the project is determined based on your specific requirements. We manage the team and provide the necessary resources to complete your project on time and within budget.
- **Dedicated Development Team:** We will provide a dedicated team to meet your requirements; the project and resources are managed by your company.
- **Managed Services:** We will manage the day-to-day IT applications requirements with a dedicated team to meet your required SLAs.
- **Staff Augmentation:** We will provide the necessary number of resources at the right skill set to supplement your IT team for additional support, or to add particular skill sets as required.

Our offerings and capabilities include:

Applications Maintenance and Support

Our programmers are knowledgeable in all aspects of the application software on your Mainframe, AS/400 iSeries, and open systems environments. Our teams provide top-notch service, from utilizing best-practices technical design and coding, to maintaining and/or enhancing existing programs, while possessing a full understanding of all pertinent software required in day-to-day business operations. Blue Hill's support staff conducts unit and system testing and can accommodate all system and environmental changes. Our team responds quickly and appropriately to all issues, handles all updates and troubleshooting, and acts as a guide, providing suggestions and solutions for improved application performance.

Applications Software Development

Our Applications Software Development team follows standard SDLC practices and frameworks. We utilize proven methodologies in developing repeatable and predictable processes that improve quality and productivity. Our project management teams utilize proven processes to ensure projects are delivered on time and within budget, with the expected functionality fully tested and implemented.

Mainframe Applications Skills & Expertise

Our highly skilled applications developers have decades of experience, and have the expertise in most technologies and processes. We are proud of our onshore model, and our ability to successfully deliver customized applications is second-to-none. Our core expertise includes high-level programming languages such as COBOL, PL1, and Assembler, online transactional software, databases and file access methods, scripting languages, operating systems, text editors, source control and more.

Blue Hill Data Services: Cost-Effective, Secure, On-Shore Data Center Hosting Solutions

Blue Hill Data Services helps clients **reduce their operating costs** and **minimize risk** by providing **fully managed data center hosting solutions**, and a full array of complementary IT support services. Our highly skilled and experienced staff, **world-class on-shore facilities**, and reliable 24/365 services have supported clients worldwide and from all industries since 1994. We specialize in **mainframe, open systems, and AS/400 iSeries** managed hosting services; **Applications Services; Colocation services; Dedicated Disaster Recovery and Business Continuity Solutions**. Our deep technical skills and long standing experience enable us to support our clients' **legacy environments** as well as implement new technology solutions. Our differentiation is providing **customized solutions, flexibility with contracts and SLAs, and personalized attention and services**.

We are proud our **client retention is 100%**.

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