



Press Release

Source: Blue Hill Data Services

Blue Hill Data Services Featured at the Outsourcing Institute's Roadshow on June 28th

June 29, 2012

John Lalli, COO and Managing Director of Blue Hill Data Services, was a featured panelist at the Outsourcing Institute's Roadshow on June 28th in New York City. The show was quite informative and provided a relaxed yet innovative atmosphere to review critical business data points, to connect with peers in the industry and also form new alliances. The panel discussions especially opened up interaction with more than the traditional viewpoints, and these stimulating discussions led by Frank Casale and his team of experts were very thought provoking. Look for upcoming webinars and videos from the Outsourcing Institute featuring John Lalli, who has spent over 30 years on both the buyer side (as CIO of CBS) and the provider side (as Managing Director and COO of Blue Hill Data Services).

About Blue Hill Data Services

Blue Hill Data Services helps customers reduce their operating costs and minimize risk by providing on-shore fully managed data center solutions. Our world-class facilities, highly skilled and experienced staff, and reliable 24x7 services have supported clients worldwide and from all industries since 1994. Blue Hill specializes in mainframe, open systems, and AS/400 iSeries-mid range managed hosting services and dedicated Disaster Recovery solutions. Our differentiation is providing customized yet flexible SLAs and contracts that enable clients to work in the manner they choose, delivering total end-to-end support or specific functions as required. Rather than force clients to change their operating procedures to fit our standards, we offer the same services a customer is comfortable with in their current environment; recommendations for increased efficiencies are provided but not mandatory. We are proud our client retention is 100%.

For more information, please visit <http://www.BlueHillData.com>

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