FOR IMMEDIATE RELEASE
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COUNTY GOVERNMENT SELECTS BLUE HILL FOR MAINFRAME HOSTING SERVICES

NEED TO ELIMINATE GROWING COSTS AND STAFF RETENTION SUPPORTING LEGACY APPLICATIONS

This mid-western county government agency developed an excellent reputation within IT, being a recognized leader in their field. They were proud of their forward thinking reputation in providing technology solutions that had positive business impact. Their success was built on modernization technologies that were accessible and efficient delivery systems to support the citizens of their county. Their challenge was to eliminate growing costs and staff retention issues supporting mission critical applications that will continue to run on legacy mainframe technology.

Supporting legacy applications was becoming very costly and difficult to maintain. In evaluating their options, they elected to use a formal RFP process. They concluded that Blue Hill Data Services provided the most cost effective and efficient solution to meet these needs. They selected Blue Hill to achieve substantial savings while providing a more robust solution to exceed their current service level requirements.

Blue Hill offers a secure and cost-effective solution to deliver the performance and platform expertise required to operate this county government's systems. This solution is expected to deliver similar or improved system performance while increasing monitoring and reporting.

During the due diligence process in evaluating Blue Hill, the county's IT management determined that Blue Hill has an excellent track record for physical and data security. Documented and audited security procedures are maintained in compliance with SOC1Type2 (SSAE16) guidelines, and additional certifications ensure compliance for meeting all requirements.

Blue Hill's flexibility allowed client access to the applications to remain identical to their current operation, with Blue Hill providing fully managed 24x7x365 hosting services including system monitoring and help desk, along with technical and operational support. Blue Hill will also provide scalable architecture to enable the increase of processing to meet changing demands.

Moving mainframe operations to Blue Hill will provide significant and substantial savings over the next six years to this county government. This transition to Blue Hill is anticipated for the fall 2016 timeframe.

About Blue Hill Data Services
Blue Hill Data Services customers reduce their operating costs and minimize risk by providing fully managed on-shore data center hosting solutions. Our highly skilled and experienced staff, world-class facilities, and reliable 24x7 services have supported customers worldwide and from all industries since 1994. We specialize in Mainframe, Open Systems, AS/400 iSeries, Application Services, Colocation

Services, Dedicated Disaster Recovery, and Business Continuity Solutions. Our differentiation is providing customized solutions, flexibility with contracts and SLAs, and personalized attention and services. We are proud our customer retention is 100%.

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