



## Blue Hill Expands with New Offices in Philadelphia

**News Release: July 18, 2015**

Blue Hill Data Services, a Computer Technologies USA Company, today announced its expanded presence into the Philadelphia market with the opening of their newest offices at 1500 Walnut Street, Philadelphia, PA.

As Chief Operating Officer and Managing Director, John Lalli oversees the entire portfolio of Blue Hill/CAPS services and solutions, which includes providing fully managed hosting services, business continuity and disaster recovery services, and applications support services, to nationally based and globally based organizations. All Blue Hill services are delivered from on-shore USA. Their headquarters and 50,000 square foot flagship data center is located in Pearl River, NY; with additional fault tolerant data centers located in Branchburg, NJ; Shelton, CT; and Atlanta, GA.

“We are thrilled to be expanding into our new offices, centrally located in the heart of downtown Philadelphia, in one of the most substantial office buildings in the city,” said Mr. Lalli. “We see businesses’ continuing to struggle to stay competitive in this ever-changing, complex technology environment. They are tasked with supporting mission-critical business systems, integrating new technologies and applications, all with limited resources. Developing new sourcing partners for selective services to meet business objectives is becoming a more cost effective strategy for them. There is clearly a need for the flexible and cost effective data center support services we provide, and our expanded presence will help us stay closer to those clients in the greater Philadelphia area, as we continue to expand and grow.”

### **About Blue Hill Data Services**

Blue Hill Data Services helps customers **reduce their operating costs** and **minimize risk** by providing fully managed data center hosting solutions, and a full array of complementary IT support services. Our highly skilled and experienced staff, world-class **on-shore facilities**, and reliable 24x7 services have supported customers worldwide and from all industries since 1994. We specialize in **mainframe, open systems, and AS/400 iSeries managed hosting services; Applications Services; Colocation services; Dedicated Disaster Recovery** and **Business Continuity** Solutions. Our deep technical skills and long standing experience enable us to **support our customers’ legacy environments** as well as



**implement new technology solutions.** Our differentiation is providing customized solutions, **flexibility with contracts and SLAs**, and personalized attention and services. We are proud our customer retention is 100%.

#### **Contact Information**

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